



SENTRY MANAGEMENT, INC.
FINANCIAL INSTITUTIONS ASSET MANAGEMENT SEMINAR

Friday, October 20, 2017 – Dallas, Texas

AGENDA

8:00 - 9:00	REGISTRATION
9:00 - 9:10	OPENING REMARKS
9:10 - 9:40	ECONOMIC OVERVIEW <ul style="list-style-type: none">• Monetary Policy/QE Unwinding• Fiscal Policy
9:40-10:30	INTEREST RATE RISK MANAGEMENT/MEASUREMENT <ul style="list-style-type: none">• Summary Reports• Management Flexibility• Regulatory Requirements
10:30 - 10:40	BREAK
10:40 - 11:45	IRR MEASUREMENTS/STRESS TESTS <ul style="list-style-type: none">• Non-Maturity Deposit Decay Rates Stress• Deposit Betas Stress• Parallel/Non-Parallel Yield Shifts• Audit/Backtests
12:00 - 1:00	LUNCH
1:00 - 2:00	INVESTMENT I <ul style="list-style-type: none">• Current Environment/Investment Strategies• Spreads and Volatility• Municipal Credit Analysis• Prepurchase/Regulatory Monitoring• Volume Purchasing and Competition Savings
2:00- 2:30	INVESTMENT II <ul style="list-style-type: none">• Basel III Capital Policy• Expected Credit Loss Standard (CECL)
2:30	CLOSE SEMINAR